


APPLICATION FORM AND PARTICIPATION TERMS

Duly completed, signed and stamped application forms (original in duplicate) are to be sent to the Organizer

Company name:	_____
Address:	_____
Contact person:	_____
	E-mail: _____
Tax ID / VAT:	_____
Bank account, IBAN:	_____
Bank	_____
SWIFT	_____

 B1. Equipped area sq.m.:

Digit

 B2. Unequipped area sq.m.:

Digit

Who builds your stand?: Technics and Communications JSC

* Exhibitor (independently)

A. Registration Fee (required for all exhibitors) - 75 EUR + VAT 20%

B1. The price for 1 sq.m. of equipped exhibition area is - standard stand - 95 EUR + VAT 20%
 (if the application form is signed by 25.10.2020)

 The price for 1 sq.m. of equipped exhibition area is - standard stand - 142,5 EUR + VAT 20%
 (if the application form is signed after 25.10.2020)

(the minimum area of a typical linear exhibition stand is 6 square meters, the corner - 9 square meters)

B2. The price for 1 sq.m. of unequipped stand area is - 80 EUR + VAT 20%
 (if the application form is signed by 25.10.2020)

 The price for 1 sq.m. of unequipped stand area is - 120 EUR + VAT 20%
 (if the application form is signed after 25.10.2020)

** Attention - Exhibitors willing to build their own exhibition stands themselves by using their own structural elements, materials and furniture (or being assisted by a third party) shall get prior written consent of the Organizer as far as such a design is concerned. If the stand is built by the Exhibitor or by any third party, the price of 1 sq.m. of non-equipped area will increase by 40%. The stand-builder shall pass accreditation, approve the design, and get a formal pass of the Organizer to access the exhibition ground to build the stand.*

The price for the second level of a two-level stand will be 50% of the cost of the first level stand footprint.

C. Placement of information in the Exhibition Catalogue (required for all exhibitors) - 90 EUR + VAT 20%

Placement of company logo in the Exhibition Catalogue - 15 EUR + VAT 20%

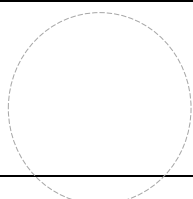
Schedule:

22.11.2020	23.11.2020	24.11.2020	25.11.2020	25.11.2020	26.11.2020
Montage	Exhibition dates	Exhibition dates	Exhibition dates	Montage	Exhibition dates
9.00 – 20.00	10.00 – 18.00	10.00 – 18.00	10.00 – 17.00	17.00 – 22.00	09.00 – 12.00

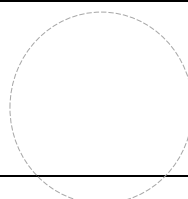
At our stand will be represented the following companies (sub-exponents): _____

Hereby we ask you to register our company as the Exhibition participant (Exhibitor) and accept all provisions and prices of Conditions of Participation, Application Form for Participation, Stand Sketch, Invitations and Passes, Catalogue. We guarantee to pay all duly invoiced amounts by the dates reasonably indicated in the invoices.

Exhibitor



Organizer



Stamp \ Signature

Stamp \ Signature

Date

TERMS AND CONDITIONS OF PARTICIPATION

Applying for Participation

1. To apply for exhibition participation, the Exhibitor shall forward the following filled application forms (signed and sealed by the Exhibitor) to the ORGANIZER by the deadline specified in the application forms: Participation Application Form, Conditions of Participation, Exhibition Stand, Official Catalogue, Invitations and Passes. Completed application forms shall be deemed as formal financial liabilities.

2. The Registration Fee includes: general organizational expenses, 1 parking lot pass, 50 invitations to the exhibition, general advertising services, posting of information about the Exhibitor on the Organizer's website.

Construction and Equipment of the Exhibition Stand

1. All equipment ordered from the Organizer of the exhibition will be provided to the Exhibitor for temporary use during the exhibition.

2. A standard stand is an exhibition stand built of exhibition equipment such as Octanorm or similar equipment, installed on carpet flooring, including a typical set of equipment depending on the footprint of the stand. The Exhibitor may order additional exhibition equipment, furniture, lighting, etc. from the Organizer. The height of the standard exhibition stand is 2.5 m, but it can be vertically extended by using exhibition structures; the color of the panels is white.

3. An individual stand is an exhibition stand constructed under a unique design developed on the basis of the technical specifications drawn up by the Exhibitor and produced by applying exclusive exhibition solutions, materials and advanced technologies.

4. The Organizer will provide the following set of services if a standard stand is ordered (9 sq.m of equipped area): wall panels along the perimeter of the stand (three walls), flooring, 1 meeting table (80*80), 2 chairs, 2 spotlights, 1 clothes hanger, 1 electrical socket, 1 wastebasket, a company name on the fascia panel (up to 18 characters), 1 crew pass (badge) for every 4 sq.m. The footprint of a typical stand can be expanded. Additional footprint will include only fencing panels and flooring. Services and exhibition equipment for the stand with a footprint of less than 15 sq.m will be provided by the Organizer upon its prior consent.

5. It is prohibited to: a) glue panels and stand elements without prior written consent of the Organizer; b) use adhesive tape and other adhesives to decorate the stand with advertisement and information materials as well as to staple them; c) drill the stand structures; d) use chairs and other exhibition elements as stepladders; e) do any electrical installation work at the stand without the prior written consent of the Organizer; f) store containers at the stand and in the exhibition pavilion.

6. The Exhibitor may build a stand independently or by outsourcing it to any third party, provided that the stand design is approved by the Organizer in compliance with the Participation Terms. The stand shall comply with the requirements of the Organizer. If not in compliance with this requirement, the stand design may not be accepted or changed by the Organizer at the expense of the Exhibitor. The stand construction height will be subject to a prior coordination with the neighboring stands. The maximum permitted stand height may not exceed 5.0 m. The outer walls of the stand (adjacent to the neighboring exhibitors) shall be decorated so that the neighboring exhibitors would not have to decorate these walls additionally (only white color, no logos, no inscriptions, no images, etc.). This requirement also applies to any suspended structures.

7. Electrical devices shall be installed in line with the requirements set forth in the Technical Operation Rules Valid in Consumers' Electrical Installations, the Safety Operation Rules Valid in Consumers' Electrical Installations, the Electrical Devices Installation Rules.

Participation Fee, Terms of Payment

1. The exhibition participation price will depend on the rates specified in the application forms: Participation Application, Services and Equipment, Official Catalogue, Invitation and Passes. Services that are not specified in the forms will be calculated individually and paid against the invoice issued by the Organizer to the Exhibitor. Payment terms will be specified in the invoice.

2. The rates do not include: Value Added Tax (VAT), as well as other tax charges or duties applied to such services in the Republic of Belarus (as of the date of their provision).

3. The application form between the Organizer and the Exhibitor will terminate once the Parties fulfill their obligations. The closing day of the exhibition will be the date after which the Organizer will stop providing its services to the Exhibitor as far as the Exhibitor's participation in the exhibition is concerned. The scope of the services delivered by the Organizer will be specified in the invoices billed to the Exhibitor.

4. If the Exhibitor does not sign a bilateral Statement of Work Release and does not provide any written cancellation notice with a good reason not to release work and services within 5 (five) working days after the Organizer provides the Statement of Work Release to the Exhibitor, the Organizer may issue a unilateral Statement of Work Release, which will be the reason for settlement of payments between the parties.

5. If the payment for the exhibition participation is not effected by the specified date, the Organizer may offer the unpaid stand space to another exhibitor and to amend the event program.

6. If the Exhibitor is a representative office of a foreign company, the Exhibitor's Headquarters may pay for the participation.

Operations at the exhibition

1. Installation and dismantling of the stand, and work at the stand during the exhibition shall be performed on the dates and time specified in the Exhibition Installation, Dismantling and Operation Schedule. (Working beyond the Exhibition Installation, Dismantling and Operation Schedule is subject to a prior written consent of the Organizer and an additional payment to be invoiced.)

2. The stand and its exhibits shall be installed or dismantled only within the rented area, provided that the aisles are clear.
3. The Exhibitor shall ensure completion of the stand decoration and exhibits installation by 18:00 of the day preceding the working day of the exhibition and shall clean the stand and the adjacent area, including removing containers, materials, production waste and garbage. The Exhibitor shall keep its stand clean; the Exhibitor shall clean the rented space either itself or by paying for cleaning.
4. Placing any advertising elements on the walls, pillars, floors, structures and other parts of the exhibition pavilion shall be agreed with the Organizer beforehand and be paid for at an additional rate.
The Exhibitor may advertise in its stand only. Any advertising activities of the Exhibitor in the aisles of the exhibition pavilion and at the exhibition entrance/exit are prohibited. Any advertising activities performed by the Exhibitor outside its stand on the exhibition grounds is subject to a prior written consent of the Organizer.
Any lotteries, lottery drawings or prize winning competitions shall be governed by the Belarusian law and are subject to a prior written consent of the Organizer.
5. Any events using loud-speaking equipment will be prohibited during the exhibition. In case of violation of the requirement, the Organizer may unplug the noise source or cut the power supply of the Exhibitor's stand.
6. Exhibits may be sold at the exhibition in strict compliance with the law of the Republic of Belarus.
7. It is prohibited to partially or completely dismantle the stand, pack and remove exhibits from the stand prior to closing of the exhibition as specified in the Exhibition Installation, Dismantling and Operations Schedule.

Liability and Insurance

1. The Exhibitor shall be responsible for insuring its exhibits against any damage.
2. The Organizer will ensure round-the-clock general security at the exhibition ground without a dedicated stand security. The Organizer recommends that reasonable precautions be taken during the exhibition to protect exhibits, valuable objects and personal belongings. The Organizer shall not be liable for the safety of exhibits or property of the Exhibitor in case of loss, theft at the exhibition, damage, but shall take all reasonable measures to prevent or eliminate the above events.
3. The Organizer may (if required and reasons justified) to relocate the Exhibitor's stand from the previously specified location or to resize the stand.
4. The Exhibitor may fix illustration materials on the stand wall panels if the panels are not damaged. The Exhibitor shall pay a penalty for damaging any construction element of the stand; the penalty will be five times the price of such an element. The Exhibitor will pay 28 EUR + 20% VAT for any damaged wall panel.
5. The Exhibitor shall be liable for the quality of the exhibits presented at the exhibition.
6. The Exhibitor or its representative shall be liable for any damage caused to third parties during participation in the exhibition, including damages caused to the exhibition pavilion and equipment.
7. The Exhibitor will be liable for compliance with fire safety, electrical safety, labor protection and safety rules by its employees and any third parties such as the stand participants and visitors.

Co-exhibitors

The stand or the exhibition space will be provided fully to one applicant only who will be fully responsible for the actions of its sub-exhibitors or stand-builders.

Cancellation and Non-participation

Should the Exhibitor decide not to participate in the Exhibition (or to reduce the space of the previously ordered stand footprint) later than 45 days prior to opening of the exhibition, the Exhibitor will pay 50% of the invoiced amount to the Organizer. Should the Exhibitor decide not to participate in the exhibition later than 30 days prior to the opening of the Exhibition, the Exhibitor will be liable to pay the full invoiced amount to the Organizer.

Claims

Any claims to the Organizer shall be submitted within one month after the exhibition expires. Disputes will be settled under the law of the Republic of Belarus. In case of the payment delay, the Exhibitor shall pay a penalty at a rate of 0.25% of the amount of the delayed payment for each day of the payment delay.

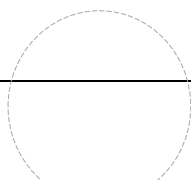
Miscellaneous

1. The parties undertake to recognize the facsimile copies of the signatures of their authorized representatives and of their companies' stamps, including those submitted digitally (electronically) as original copies of the same. In case of variant reading of the English and Russian texts of the Terms and Conditions, the Russian text shall prevail.
2. Delivery of exhibits: The official freight forwarder — EXHIBITION FORWARDER Unitary Enterprise (UE) — will deliver, ensure customs clearance of the exhibits, and store containers. Loading, unloading, mounting and dismantling work to be done by lifting mechanisms may be carried out only by the specialists and means of EXHIBITION FORWARDER Unitary Enterprise (UE) based on a prior written request. (Office 1311, Timiryazev Street 65b, Minsk, BELARUS — Tel./fax (+375 17) 361 03 51, e-mail: info@ekspeditor.com)

Exhibitor

I have read the terms and conditions.

Stamp \ Signature \ Date



Technics and Communications JSC: TAX ID 100663012, Director: G. Bondarev

Legal address: Republic of Belarus, 220004, Minsk, ul. Zamkovaya, 27, room 3, Tel.: (+ 375 17) 306 06 06, Fax: (+375 17) 203 33 86, E-mail: medica@tc.by

Post Address: P.O.Box 34, 220004 Minsk, Republic of Belarus.

IBAN: BY82BLBB30120100663012001002, JSC BELINVESTBANK, BSC 527, Karla Marksa str. 33-4H, 8H, Minsk, Belarus, SWIFT code: BLBBY2X

EXHIBITION STAND (standard)

Company Name: _____
 Contact Person: _____
 E-mail: _____

B1. The term for approval of a standard exhibition stand (on a standard equipped area) is 25.10.2020

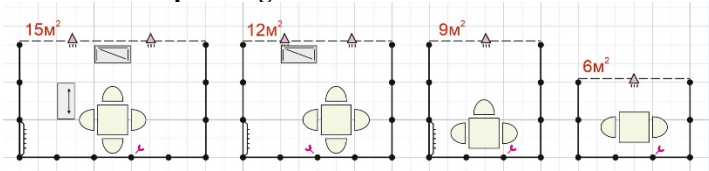
Approval of the stand, orders for additional services will be done (if possible):
 - after **25.10.2020** with a 50% mark-up - after **02.11.2020** with a 100% mark-up

B.1.1. STAND SKETCH: 1 square - 1sq.m

The color of the flooring - the default gray
 (for stands with an area of more than 9 sq.m. color choice possible)

red blue green

Sample design sketch of a standard stand:



B.1.2 Graphic design of the stand.

Term of approval: by **25.10.2020**r. (logos, self-adhesive film, full-color printing, cutting).
 After the deadline, the price for work and services will increase by 50%, and an additional invoice will be issued.

- Only logos in vector format (*.cdr) will be accepted for production.
- Requirements to the large format printing files and cutting are in Annex 1.
- **WARNING!** Files with a graphic information for decorating the exhibition stand shall comply with the requirements and shall be provided by the Exhibitor. If the provided information does not meet the requirements, the Organizer may (if possible and at the Exhibitor's expense) prepare the files for production.

COMPANY NAME ON THE FASCIA BOARD:

Company logo on the fascia board: _____ Number of pieces:
 Full-color-print decoration of the stand:

IT IS PROHIBITED to glue panels and stand elements without prior written consent of the Organizer. The Exhibitor may not do this work without prior written consent of the Organizer. The Exhibitor will pay a fee for restoring / cleaning the surface of panels, stand equipment: 6 EUR /sq.m. + VAT 20% If the stand is designed without prior approval or not in the agreed scope, the Exhibitor will be invoiced for restoring / cleaning at a price of 12 EUR /sq.m. + VAT 20%

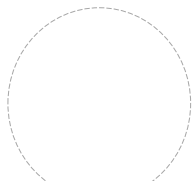
B.1.3. Connecting power supply to the stand: 220B _____ kW 380B _____ kW

Warning! Maximum allowable electricity consumption of one ordered connectivity (220 V socket outlet): **2 kW**

B.1.4. Internet connectivity via Ethernet (10, 25, 50 or 100 Mb/s) _____ Mb/s **Wi-Fi spot**

B.1.5. Stand cleaning during the working days of the exhibition (one-time daily cleaning: vacuum-cleaning of the stand, waste disposal): **Price: 2 EUR /sq.m + VAT 20%**

Exhibitor



Stamp \ Signature \ Date

I have read the terms and conditions.

Attention!
 Any change order issued results in its cancellation and registration of new, at prices current at the time of filing

EXHIBITION STAND (individual design)

Company Name: _____
Contact Person: _____
_____ E-mail: _____
Stand builder company: _____
If to be built independently _____
Contact Person: _____

B2. Deadline for approving the exhibition stand (unequipped area) to be produced under an individual design:

B.2.1. Approval of the exhibition stand under the design developed by Technics and Communications JSC in line with the Terms of Reference (Annex 2) executed by the Exhibitor: **by 25.10.2020**

Orders for additional services, equipment, furniture will be accepted (if possible) with a markup of 50%: **25.10.2020**

B.2.2. Graphic design of the stand.

Approval deadline: by 25.10.2020 (non-standard decorative elements: three-dimensional logos, illuminated box-letters, etc.).

Term of approval: by 25.10.2020 (self-adhesive film, full color printing, cutting).

After the deadline, the price for work and services will increase by 50%, and an additional invoice will be issued.

- Only logos in vector format (*.cdr) will be accepted for production.

- Requirements to the large format printing files and cutting are in Annex 1.

- **WARNING!** Files with a graphic information for decorating the exhibition stand shall comply with the requirements and shall be provided by the Exhibitor. If the provided information does not meet the requirements, the Organizer may (if possible and at the Exhibitor's expense) prepare the files for production.

IT IS PROHIBITED to glue panels and stand elements without prior written consent of the Organizer. The Exhibitor may not do this work without prior written consent of the Organizer. The Exhibitor will pay a fee for restoring / cleaning the surface of panels, stand equipment: 6 EUR sq.m. + VAT 20% If the stand is designed without prior approval or not in the agreed scope, the Exhibitor will be invoiced for restoring / cleaning at a price of 12 EUR /sq.m. + VAT 20%

B.2.3. Connecting power supply to the stand: 220V _____ kW 380V _____ kW

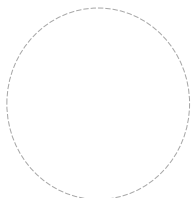
Warning! Maximum allowable electricity consumption of one ordered connectivity (220 V socket outlet): 2 kW

B.2.4. Internet connectivity via Ethernet (10, 25, 50 or 100 Mb/s) _____ Mb/s Wi-Fi spot

B.2.5. Stand cleaning during the working days of the exhibition Price: 2 EUR /sq.m + VAT 20%
(one-time daily cleaning: vacuum-cleaning of the stand, waste disposal):

The price for cleaning the stand covered with laminate flooring or LDPE, which require wet cleaning, will be estimated on a case by case basis

Exhibitor



Stamp \ Signature \ Date

I have read the terms and conditions.

Attention!

Any change order issued results in its cancellation and registration of new, at prices current at the time of filing

CATALOGUE

A. Alphabetical list of exhibitors:

Company name: _____
Address: _____
E-mail: _____
Fax: _____ Http:// _____

Text of entry in catalog send by E-mail: medica@tc.by

B. TRADE MARK (LOGO): The Exhibitor provides the Organizer with the sample company logo. To include the logo in the Exhibition publications, the Exhibitor is required to provide a vector format file (CorelDRAW) or graphic raster format file (TIFF, JPEG) with the resolution of 300 dpi or higher and the size of 5x5 cm or larger.

C. PRODUCT CATEGORIES

BELARUSDENT

1. Dental equipment
2. Dental instruments
3. Dental materials
4. Equipment for diagnostics
5. X-ray equipment and accessories
6. Dental construction materials
7. Dental laboratory equipment
8. Dental laboratory instruments
9. Dental laboratory auxiliary materials

10. Equipment, instruments and materials for disinfection and sterilization

11. Surgery equipment and instruments
12. Orthodontics
13. Anesthesiology
14. Tooth care preparations and accessories
15. Dental surgery
16. Maxillofacial surgery
17. Dental medical preparations
18. Complete set and spare parts for dental equipment
19. Various

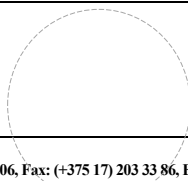
D. Advertisement:	1 page, black and white (125x210)	- 135 EUR + VAT 20%
	1 page, colored (125x210)	- 240 EUR + VAT 20%
	2nd cover page (125x210)	- 240 EUR + VAT 20%
	3rd cover page (125x210)	- 280 EUR + VAT 20%
	4th cover page (125x210)	- 395 EUR + VAT 20%
	Color book-mark (125x210)	- 300 EUR + VAT 20%

The Exhibitor provides the Organizer with the sample company advertisement. In the Exhibition publications the Exhibitor is required to provide a vector format file (CorelDRAW) or graphic raster format file (TIFF, JPEG) with the resolution of 300 dpi or higher.

Requirements for the preparation and provision of files for placing advertising layouts and company logos in the exhibition catalogue: see Annex 2.

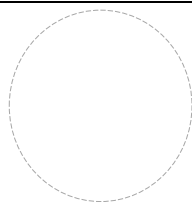
Exhibitor

Stamp \ Signature \ Date



INVITATION & PASSES
STAND STAFF PASSES (BADGES) (free of charge: 1 crew pass (badge) for every 4 sq.m of the rented space)

#	COMPANY NAME	FAMILY NAME, FIRST NAME
1.		
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25.		

EXTRA STAND STAFF PASS TO THE EXHIBITION (BADGE) 8 EUR + VAT 20%
Exhibitor

Stamp \ Signature
Date
Technics and Communications JSC: TAX ID 100663012, Director: G. Bondarev

 Legal address: Republic of Belarus, 220004, Minsk, ul. Zamkovaya, 27, room 3, **Tel.:** (+375 17) 306 06 06, **Fax:** (+375 17) 203 33 86, **E-mail:** medica@tc.by

Post Address: P.O.Box 34, 220004 Minsk, Republic of Belarus.

IBAN: BY82BLBB30120100663012001002, JSC BELINVESTBANK, BSC 527, Karla Marksa str. 33-4H, 8H, Minsk, Belarus, SWIFT code: BLBBBY2X